

ASX announcement  
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## Four new clients added as enterprise pricing commences

- Four multinationals to use the REFFIND platform within Australia
- Electronic markets trader Optiver among new clients – frequently ranked as one of Australia’s best places to work
- Enterprise pricing implemented for large companies

Employee engagement technology company REFFIND Limited (ASX:RFN) has signed four new multinational clients who will commence use of REFFIND Employ within Australia.

The new clients include:

- Dutch global electronic markets trader Optiver – recently placed third in BRW’s Best Places To Work rankings
- An industry leader in printing and imaging with approximately 100,000 employees worldwide
- A renowned law firm practising across 14 countries with revenue of more than US\$1 billion
- A British fashion retailer spanning 40 countries with more than 500 stores

REFFIND Employ will provide staff at these organisations with the ability to either refer contacts for available positions or apply for the position personally, while also being rewarded for engaging with the smartphone application.

“Across various industries and organisations we are noticing a strong desire to improve employee experience,” said REFFIND Co-Founder and Managing Director Jamie Pride.

“REFFIND presents as an easy to implement, appealing solution and the feedback from clients continues to be overwhelmingly positive.”

Optiver Asia Pacific’s HR team commented: “At Optiver, our aim is to be an employer of choice and we are very much looking forward to utilising REFFIND to assist us with our focus on finding top talent and continuing to improve our candidate and employee referral experience.”

### Enterprise pricing

In response to increased demand REFFIND has implemented a new enterprise pricing bracket for large companies.



These clients will pay up to \$5,000 per month, per geography for each REFFIND product. The billing will continue to be conducted on a subscription basis.

"REFFIND is delivering substantial value to its clients and a great return on investment," said Mr Pride.

"Cost per hire in Australia ranges from \$5,000 to upwards of \$15,000, making our pricing extremely competitive when compared with the alternatives."

Pricing for the remainder of REFFIND's clients will remain unchanged.

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#### **About REFFIND**

REFFIND Limited is a mobile employee engagement app for smartphones targeted for use by medium-large corporations to facilitate more efficient and effective communication with their employees. Based in Sydney, Australia the company is listed on the Australian Securities Exchange (ASX:RFN).

For more information please visit [www.reffind.com](http://www.reffind.com)